





Webinar March1st, 11:00 am Presented by Amol Joshi, CrucialLogics Ryan Block, Datto Milo Sukic, Datto



Thank you for joining us today!

- This session is being recorded for replay
- Listen-only mode during the presentation
- Ask questions! Please submit questions via the chat

Speaker



Amol Joshi

Partner Enterprise Services, CrucialLogics

Amol is a senior security executive with over 16 years of experience in leading and executing complex IT transformations and security programs. He's a firm believer in achieving security through standardization, avoiding complexity and that security be achieved using native, easy-to-use technologies. Amol approaches business challenges in a detail-oriented way and demonstrates quantifiable results throughout the course of highly technical and complex engagements.

Secrets to SaaS: What is the importance of cloud backup?

Datto



Milos Sukic Account Manager Datto



Ryan Block Product Specialist Datto

Moving to The Cloud is no longer an option – Google & Microsoft is pushing you there

Microsoft's recommendations: What are they?

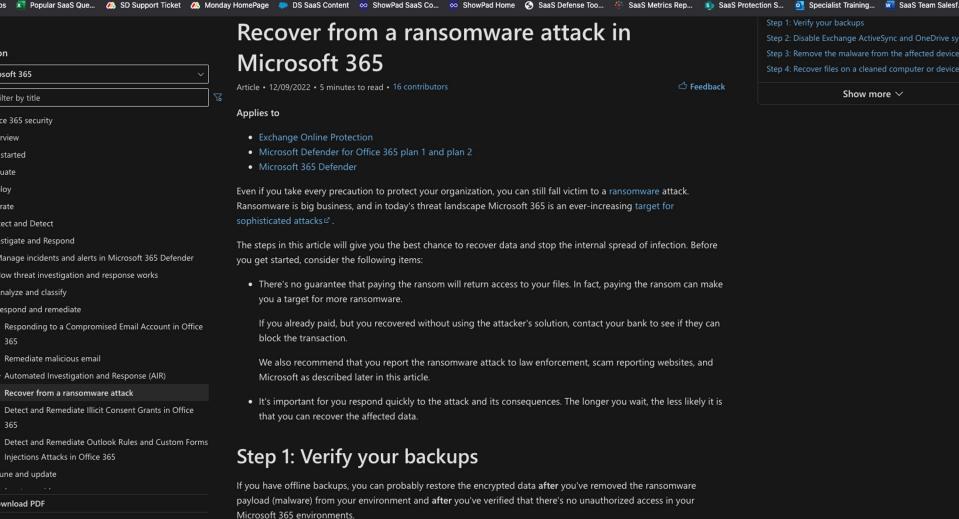
Service Availability

6. Service Availability.

a. The Services, Third-Party Apps and Services, or material or products offered through the Services may be unavailable from time to time, may be offered on a limited basis, or may vary depending on your region or device. If you change the location associated with your Microsoft account, you may need to re-acquire the material or applications that were available to you and paid for in your previous region. You agree not to access or use material or Services which are illegal or not licensed for use in the country from which you access or use such material or Services, or to conceal or misrepresent your location or identity in order to access or use such material or Services.

b. We strive to keep the Services up and running; however, all online services suffer occasional disruptions and outages, and Microsoft is not liable for any disruption or loss you may suffer as a result. In the event of an outage, you may not be able to retrieve Your Content or Data that you've stored. We recommend that you regularly backup Your Content and Data that you store on the Services or store using Third-Party Apps and Services.

https://www.microsoft.com/en-ca/servicesagreement



learn.microsoft.com/en-us/microsoft-365/security/office-365-security/recover-from-ransomware?view=o365-worldwide

SaaS Data is at Risk



11113 COMPANIES USING SAAS LOSE DATA

ABERDEEN: "SAAS DATA LOSS: THE PROBLEM YOU DIDN'T KNOW YOU HAD"

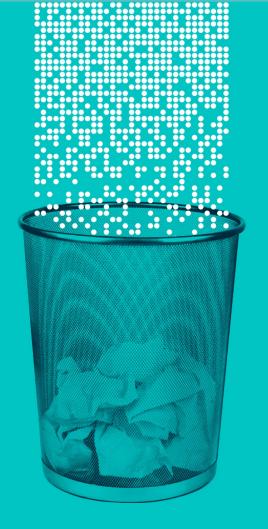
13%.

OF DATA LOSS IS : :::

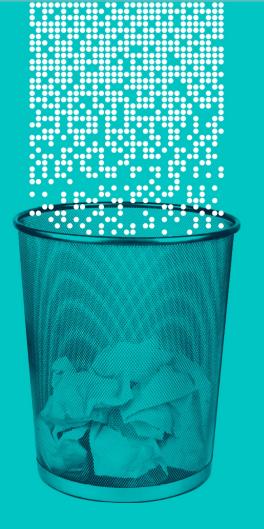
CAUSED BY

HACKERS AND VIRUSES:

47% OF DATA LOSS IS CAUSED BY END-USER DELETIONS



70/0
OF DATA LOSS
IS CAUSED BY
MALICIOUS DELETIONS



Pandemic Impact:

Healthcare Workers
Targeted By Dangerous
New Windows
Ransomware Campaign
Using Coronavirus As Bait



EDITORS' PICK | 3,258 views |

Davey Winder Senior Contributor ①

Cybersecurity

I report and analyse breaking cybersecurity and privacy stories



Microsoft Teams annual users 2017 to 2022 (mm)

| Year | Users (mm) |
|------|------------|
| 2017 | 2 |
| 2018 | 8 |
| 2019 | 20 |
| 2020 | 75 |
| 2021 | 145 |
| 2022 | 270 |

datto

Why MSPs & End Clients need to Backup Google and M365

SaaS Shared Responsibility Model

Data Protection Responsibilities



Google | Microsoft

Application • OS • Virtualization Hardware • Network



Customer

Users • Data • App Admin





Hardware Failure



Software Failure



Natural Disaster



Power Outage



Human Error



Programmatic Errors



Malicious Insiders



External Hackers



Viruses/ Malware



Microsoft does not protect you from data loss due to app outages

From their SLA:

We strive to keep the Services up and running; however, all online services suffer occasional disruptions and outages, and Microsoft is not liable for any disruption or loss you may suffer as a result. In the event of an outage, you may not be able to retrieve Your Content or Data that you've stored.

We recommend that you regularly backup Your Content and Data that you store on the Services or store using Third-Party Apps and Services.

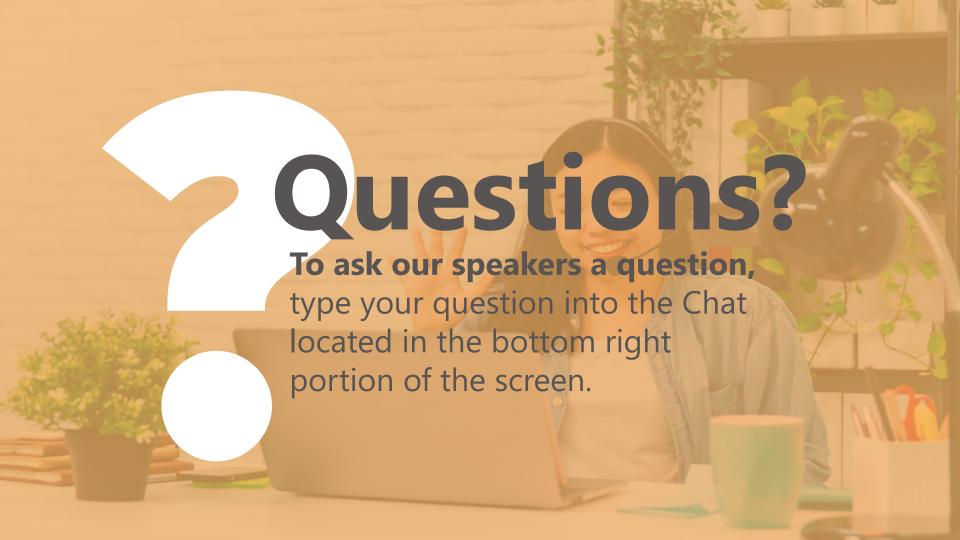
Microsoft does not protect you from data loss due to deprovisioned user accounts

From their SLA:

Microsoft will retain Customer Data that remains stored in Online Services in a limited function account for 90 days after expiration or termination of Customer's subscription so that Customer may extract the data. After the 90-day retention period ends, Microsoft will disable Customer's account and delete the Customer Data and Personal Data within an additional 90 days, unless Microsoft is permitted or required by applicable law to retain such data or authorized in this agreement.

Microsoft has no liability for the deletion of Customer Data or Personal Data as described in this section.

Datto SAAS Protection Demo



Thank you for joining us today.

Amol Joshi

CrucialLogics Amol.Joshi@cruciallogics.com

